

Nevada Governor's Global Tourism Summit
Australian & New Zealand Market Year In Review
December 2018 - November 2019



### Your Travel Nevada Account Team – Australia & New Zealand

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# The Australian & New Zealand Market – Population Centres





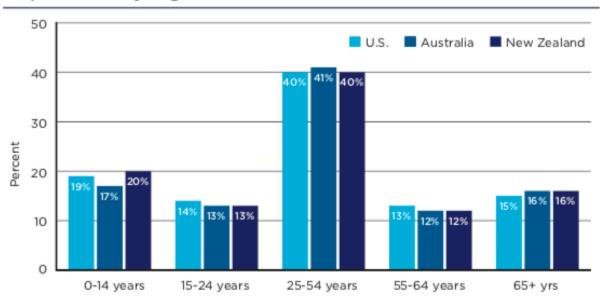


# The Australian & New Zealand Market – Population by Age

### Population

	Australia	New Zealand	USA
Population Size	23,470,145	4,545,627	329,256,465
Median Age	38.8 years	38.1 years	38.2 years
Population Growth Rate (2018 Est.)	1.01%	0.77%	0.8%

### Population by Age

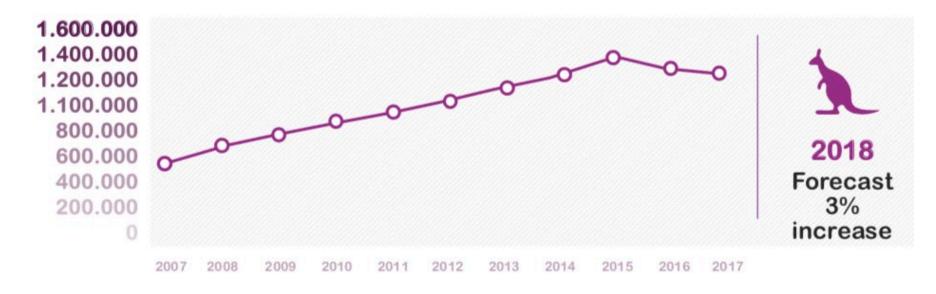






# The Australian Traveller – Visitation to the USA

# **AU** visitation trend











# The New Zealand Traveller – Visitation to the USA

### **NZ Visitation Trend**











# The Australian Traveller – Visitation, Spend & Total Spend to Nevada

For Y/E 31 December 2018 Tourism Economics Reported the Following Nevada Specific Numbers from the Australian Market:

**Visitation to Nevada:** 380, 300 Australians

Spend per visitor: \$1678.00

**Total Spend in Nevada from Australia:** \$638 080 499.00





# **The Australian Traveller**

# **Australia's Top Holiday Destinations**

	New Zealand	2 Indonesia	3 USA	4 United Kingdom	5 Thailand
% of Total	13.6%	12.4%	10.8%	5.8%	5.5%
Market share	-0.2%	+0.8%	+0.2%	-0.2%	0.0%
% change			USA is the top long haul destination.		v. v. 100 100 100 100 100 100 100 100 100 10
ear ending June 2018				J	建建端 西





VisitTheUSA.com

# **The Australian Traveller**

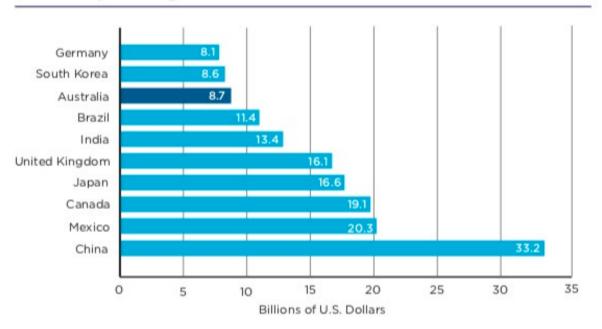
### U.S. Destinations Visited (States, Cities, and Regions)

U.S. Destinations/ Regions	2016 (%)	2017 (%)
REGIONS		
Middle Atlantic	28.03	26.25
Mountain	27.25	23.89
Pacific	52.53	48.85
Pacific Islands	27.47	26.97
South Atlantic	20.13	17.93
East North Central	11.61	10.83
STATES/TERRITORIES		
New York	27.27	24.87
Nevada	22.01	18.38
California	49.28	46.18
Hawaii	27.35	26.83
Florida	11.93	11.26
Texas	7.97	7.44
CITIES		
New York City	26.66	24.73
Las Vegas	21.06	17.76
Los Angeles	31.45	31.38
San Francisco	19.58	17.30
Honolulu/Oahu	23.4	24.43

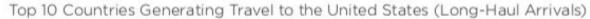


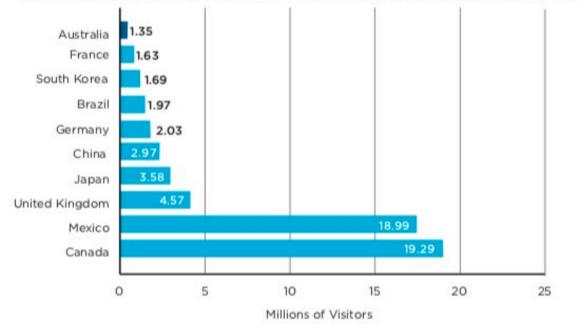


### Visitor Spending



#### International Arrivals to the USA









# **Visitation Trends**



Repeat visitation

**72**%

(-1 % YOY)



Number of states visited

2.0



Average length of stay

18.7 nights



Advance trip decision

162 days







VisitTheUSA.com

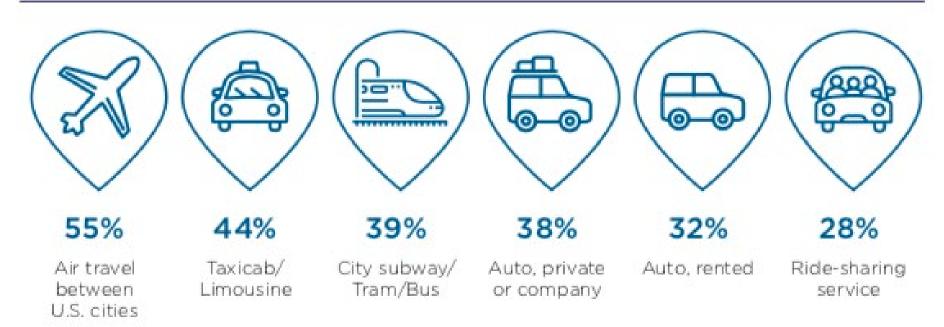
### Activity Participation While in the USA







# Transportation Used in the USA







# **Increasing Airlift**

In past 3 years, incremental services:



Melbourne to San Francisco

(Launched September 2018)



Auckland to Los Angeles

(Launched June 2016)



Auckland to San Francisco (Launched July 2016)

Sydney to Houston (Launched January 2018)

Melbourne to San Francisco

(To launch October 2019)



Melbourne to Los Angeles

(Launched April 2017)



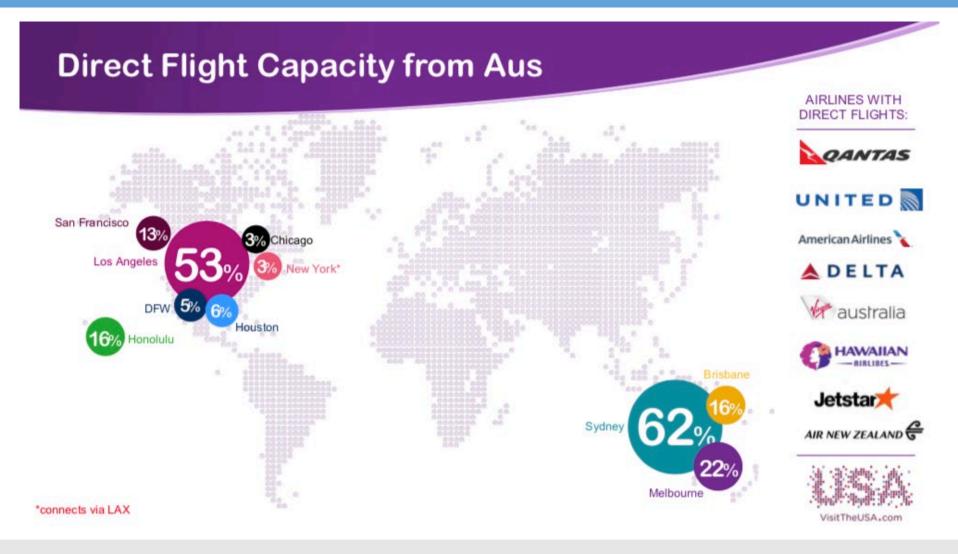
Auckland to Chicago

(Launched December 2018)













### Non-Stop Flights from Australia to the USA

lights To	Flights From	Airline
allas Fort Worth (DFW)	Sydney (SYD)	Qantas
lonolulu (HNL)	Brisbane (BNE)	Hawaiian Airlines
lonolulu (HNL)	Melbourne (MEL)	Jetstar
lonolulu (HNL)	Sydney (SYD)	Jetstar
onolulu (HNL)	Sydney (SYD)	Qantas
onolulu (HNL)	Sydney (SYD	Hawaiian Airlines
ouston (IAH)	Sydney (SYD)	United Airlines
os Angeles (LAX)	Brisbane (BNE)	Qantas
s Angeles (LAX)	Brisbane (BNE)	Virgin Australia
os Angeles (LAX)	Melbourne (MEL)	Qantas
s Angeles (LAX)	Melbourne (MEL)	United Airlines
s Angeles (LAX)	Melbourne (MEL)	Virgin Australia
s Angeles (LAX)	Sydney (SYD)	American Airlines
s Angeles (LAX)	Sydney (SYD)	Delta
s Angeles (LAX)	Sydney (SYD)	Qantas
s Angeles (LAX)	Sydney (SYD)	United Airlines
s Angeles (LAX)	Sydney (SYD)	Virgin Australia
n Francisco (SFO)	Melbourne (MEL)	Qantas
an Francisco (SFO)	Sydney (SYD)	Qantas
an Francisco (SFO)	Sydney (SYD)	United Airlines

### Non-Stop Flights from New Zealand to the USA

Flights To	Flights From	Airline
Chicago (ORD)	Auckland (AKL)	Air New Zealand
Chicago (ORD)	Auckland (AKL)	United Airlines
Honolulu (HNL)	Auckland (AKL)	Air New Zealand
Honolulu (HNL)	Auckland (AKL)	Hawaiian Airlines
Houston (IAH)	Auckland (AKL)	Air New Zealand
Los Angeles (LAX)	Auckland (AKL)	Air New Zealand
Los Angeles (LAX)	Auckland (AKL)	American Airlines
San Francisco (SFO)	Auckland (AKL)	Air New Zealand
San Francisco (SFO)	Auckland (AKL)	United Airlines





# The Economy

# **Economic Overview**





Inflation 1.9% (+0.3)

Share market 5900 (+1.7%)

Unemployment 5.4% (-0.4)

Australian dollar vs USD 0.71c (-0.8c)

→ Wage Growth +2.3% (0.3)

Retail sales +3.6%







# The Economy – Exchange rates





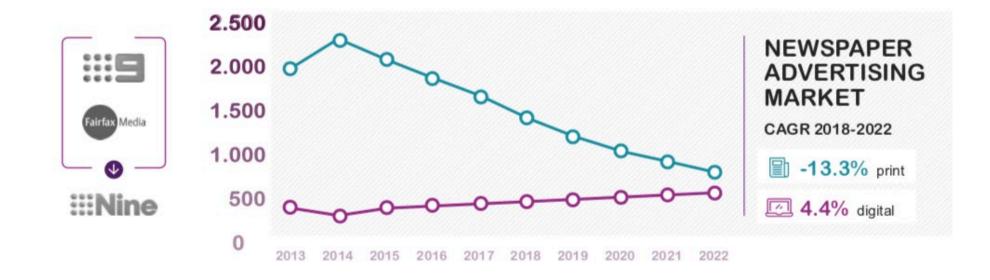




# The Australian & New Zealand Traveller – Media Trands

# **Media trends**

Source: PWC 2018 media report







# **Booking and Trade Trends**

# **Sources for Planning**



Airlines (directly)

44%



Travel Agency Office

42%



Online Travel Agency (OTA)

38%



Personal Recommendation

33%



Travel Guides

14%

Multiple responses



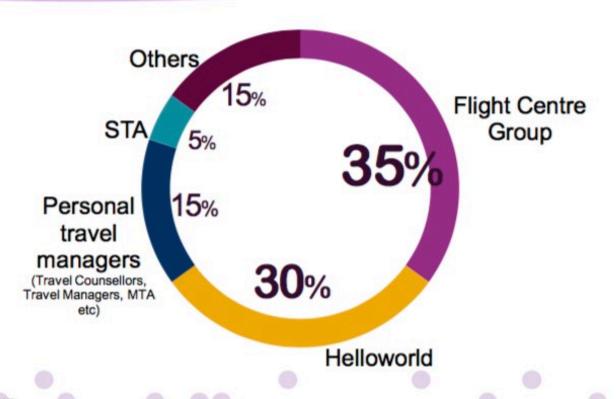
Source: U.S. Department of Commerce, International Trade Administration, National Travel and Tourism Office





# **Booking and Trade Trends**

# **Retail Market Share**











# Traveller Research – Australia

# Spend on next trip

Expected household travel spend for next intercontinental trip (US\$)



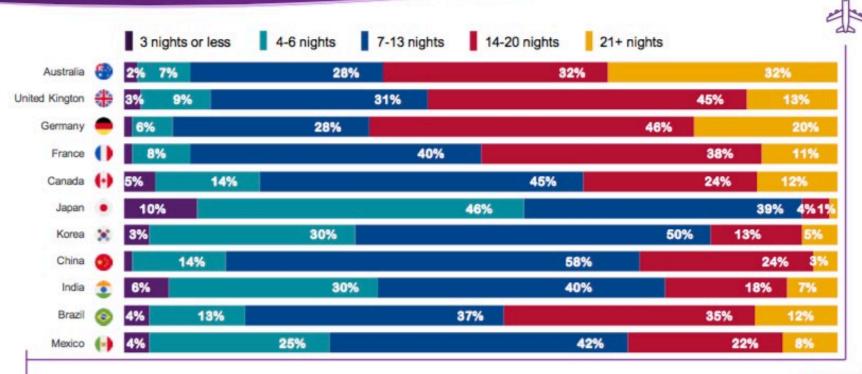






### Traveller Research – Australia

# **Duration of the next trip**









# A) - Travel Trade Co operative programs and trainings

#### In this past calander year Travel Nevada ran programs with:

**Excite Holidays** 

Adventure World

**Expedia Media Solutions** 

Travel Associates / Flight Centre

Ski Max Winter Campaign / Travel Managers

House of Travel

Helloworld

It's about time you checked Nevada off your bucket list

What type of traveler are you?

**United Trivia Sponsorships** 

Sales Mission (LVCVA)

7 Visit USA Regional and National Shows

38% increase in wholesale product and expansion YOY



























5 DAYS / 4 NIGHTS landscapes of Las Vegas on this three Discover the city of Las Vegas and national parks on this 5 day tailor







Take in the breathtaking landscapes of From Lake Tahoe through Yellowston Nevada on this fascinating 11 day self to Bryce Canyon, discover western USA

From bustling cities to breathtaking coastlines, discover the highlights o Southwest USA on this 21 day tailor













It's about time you checked Nevada off your bucket list















# A) - Travel Trade Co operative programs and trainings – sample creative



DAY 2 LAS VEGAS - BEATTY

Y 3 BEATTY - TONOPAH

DAY 4 TONOPAH - YOSEMITE

DAY 5 YOSEMITE - LAKE TAHOE

DAY 6 LAKE TAHOE - RENO

DAY 7 RENO - EUREKA

DAY 8 EUREKA - ELY



DAILY, 20 MAY - 15 SEP 19 TAILOR-MADE



DAY 9 ELY DAY 10 ELY - BRYCE CANYON

DAILY

INCLUSIONS

the South Rim of the Grand Cany

It's about time you checked Nevada off your bucket list









#### Nevada: Go Home With More Stories Than Souveniers



Sand Harbor

International Car Forrest



Extraterrestrial Highway







#### **NATURAL HIGHLIGHTS** OF CALIFORNIA

9 DAYS / 8 NIGHTS FROM \$3,449\*

TRAVEL SCALE DISCOVERY 19 MAY, 21 JUL, 01 & 29 SEP, 20 OCT, 10 NOV 19 TRAVELSTYLE SMALL GROUP TRIP

From 'Sin City' to the 'City by the Bay', this National Geographic journey takes you through California's most beautiful national parks.

#### HIGHLIGHTS

- \*\* Sequoia Parlis Conservancy stargazing experience \* Exclusive Monterey Bay Accurrium tour
- 39 Hiking in Yosemite National Park

#### INCLUSIONS

Eight nights accommodation, meals as indicated, sightseeing and transportation as specified and services of a tour leader.

#### DAY I LAS VEGAS

Join a welcome meeting this evening.

#### DAY 2 DEATH VALLEY

Leave the glitz and glamour behind and travel to the lowest, hottest, and driest place in North America. (B)

#### DAYS 3-4 YOSEMITE NATIONAL

Cross the Sierra Nevada Mountains along the famed Tioga Pass as you travel to Yosemite National Park. Explore the park to view majestic waterfalls, crystal clear lakes. pristine groves and towering granite walls. Day 1 - (B)(D) Day 4 - (B)

#### DAY 5 SEQUOIA NATIONAL PARK

Join a natural ist led walk through Seguoia National Park to learn about the impressive giant trees. Later, join an expert from the Paris Conservancy for an evening of stargazing. (B)

#### DAYS 6-7 MONTEREY

Marvel at the beautiful coast ine and mountain ranges of Big Suralong the Pacific coast. Enjoy an exclusive insiders tour of the Monterey Bay Aquarium. Day 6 - (B)(D) Day 7 - (B)

#### DAYS 8-9 SAN FRANCISCO Continue north along the coast to San

Francisco for a final night before your adventure concludes. (B)



adventureworld.com 47

Media Solutions

MESOG-17277-Travel Nevada Feb 2019 AU Campaign\_New\_Ads\_1POS









CONTACT YOURTRAVEL AGENT OR ADVENTURE WORLD TO BOOK

### A) - Travel Trade Co operative programs and trainings – sample creative



experience. Explore ghost towns and national parks and discover a state that will have you telling some unforgettable stories.

#### TOUR HIGHLIGHTS

- Explore Rhyolite a ghost fown with character built in 1904/1905 Day 1: Las Vegas Death Valley National Park (228km) Step back in time in Virginia City where you can take a tour of a mine where the Comstock Lode was struck.
- Enjoy the beautiful scenery of Lake Tahoe, the largest alpine lake in North America
- Discover Reno "the Biggest Little City in the World" Hike up to the Bristlecone Pines, the oldest living organism on
- earth in Great Basin National Park
- Take a walk through the Moon Caves in Cathedral Gorge State



7 Days/6 Nights Self Drive Deput funcs	
06-28 Sep 19	\$1039
01-31 Oct 19	\$925
01-23 Nov 19	\$9.39
01-95 Dec 19	\$9.25
17-31 Jan 20	\$919
07-29 Feb 20	\$1055
01-31Mar 20	94012

NCLUSIONS: 6 rights accommo dation - 7 day mid-size Hertz rental car fire

BETTER TOGETHER



Hertz TANK

Day 2: Death Valley National Park - Rhyolite - Tonopah (221km) Today arioy a stop at Rhyolite Ghost Town and explore the Goldwall Open

Air Museum to enjoy same ghostly sculptures, unique autobor art and historic

Enjoyyour affemoon in the Lake Tahos area with a ride up the Heavenly Gondola or and your day with a surset cruse to stunning Emerald Cove.







8 days | 7 nights From \$2,819\* pp



Valid for 04 Jan - 17 Jan, 19 Jan - 13 Feb 2020, subject to availability

Ask a personal travel manager about this deal.



Our tip is to fly into Vegas and take a seven-hour road trip to Tahoe via the very best of Nevada. Home to stunning landscapes and some of the most unique destinations in the country, it's well worth immersing yourself in it all.

Fly into Las Vegas and get a red-hot start to your trip in Sin City. When you're not lounging in hotel pools, taking in every show on the Strip or lining up for an In-N-Out burger, you might drop into Lee Canyon ski area. Just an hour's drive from the city, there are only 445 acres to explore at this ski resort, but it makes for a fun day trip - and it's well worth it, just for the sake of saving you skied in Vegas.



Departures from Las Veges: Daily





# A) - Travel Trade Co operative programs and trainings – upcoming partnership for Helloworld TV

- Helloworld Campaign Proposal
- \$20 000 USD Investment \$381 180 AUD Media Return for TV and advertising
- Campaign runs Live on from Feb March 2020. Filming will take place in Nov 2019
- Promoting Road Trips in the US with a TV travel shoot on Nevada.

#### Summary





MEDIA VALUE BY CHANNEL

Other Marketing Channels

\$75,000 AUD

\$381,180 AUD Total Media Value

This document aims to outline a marketing agreement between Helloworld Travel, Travel Nevada to be run through-out the proposed

**Live Dates** February - March 2020 (final dates to be

confirmed)

Mediums Traditional:

eDM, Onsite Display Social: Facebook, Instagram and Twitter

Agent Support: In-store (Digital Screens), Agent Portal (Campaign, Social Tile, Custom

Campaign Signature)

Brand alignment across the Helloworld Travel network with Travel

- · Fixer, Permits, Editing and Production Costs
- · All Travel Costs for Presenter and Crew (Accommodation, Flights, Meals, Transfers, Additional Baggage, and
- · All Marketing Mediums including the development

Travel Nevada c/- Canuckiwi





CHANNEL	DETAILS	REACH & FREQUENCY
Hello World TV	2 x 4.5min segment on Hello World Season 2 (airing Feb - Mar 2020)*	589,948 average reach per show (season 1)
Helloworld.com.au	Onsite Display: Feature Tile + Carousel Ad on the homepage + Dedicated landing page for the campaign	Average of 140,000 Unique Visitors per month
Helloworld Social Media	1x Organic Facebook, Twitter and Instagram post	177,000 Facebook followers 14,400 Instagram followers 2,421 Twitter followers
In-store Material and Agent Support	Agent Portal, Custom Campaign Signature, Campaign Social Tile, Recorded Webinar, Digital Screens	Portal Page Views: 65,000 per month
Helloworld Travel eDM	Online eDM x 1 Feature Tile (share of voice) Agent eDM 1 x Feature Tile (share of voice)	380,000 customers reached per send





# A) - Travel Trade Co operative programs and trainings — United Airlines Top Producer Events.

United Trivia NZ events 17, 18 & 19 September – Gold Sponsorship

Christchurch – 60 Top Producers. Wellington - 90 Top Producers. Auckland – 120 Top Producers

We received a 3 minute introduction, video inclusion and then 8 trivia questions (full round) at

each show













# A) - Travel Trade Co operative programs and trainings – sales mission

### LVCVA Sales Mission – 18 – 23 Aug 2019

Auckland – Agent event and B2B (80 agents). Melbourne – Lunch and evening event (90 agents). Sydney – Lunch and evening event & B2B (90 agents)

Plus additional office trainings for Travel Nevada only across all cities with: Flight Centre, Adventure World, Travel & Co, Helloworld, Intrepid & Ski Max





AUGUST 18-23, 2019















# A) - Travel Trade Co operative programs and trainings — VUSA, Brand USA B2B and IMM

#### Visit USA AU & NZ Shows. Feb 17 – Feb 26 2019

Melbourne (220 Agents), Brisbane (220 Agents), Sydney (320 Agents),

Wellington (90 agents) & Auckland (300 agents)

Sydney B2B - 20 appointments with Product managers

IMM – 30 appointments with Media













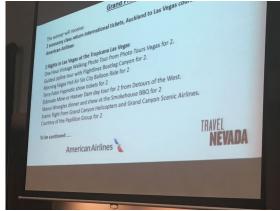
# A) - Travel Trade Co operative programs and Trainings



Visit USA Hamilton 3 Dec 2018 - Major prize sponsor with American Airlines













**Monday 03 December** 

City Co-op Function Room, Skycity, 346 Victoria Road, Hamilton

5.30-6.00pm: Arrival - mix and mingle with the suppliers

6.00pm: Educational trivia round. Each supplier will have a three minute presentation followed by

two trivia questions. Wrap up and prizes

#### **GRAND PRIZE**

Flights for two courtesy of American Airlines flying AKL/LAX/LAS

- return and 7 nights' accommodation in Nevada for two including: 1 night stay in Las Vegas area with a One Hour Vintage Walking Photo Tour from Photo Tours Vegas for 2, Guided zipline tour with Flightlinez Bootleg Canyon for 2 and Vegas Hot
- Air Sin City Balloon Rides. 1 night stay between LV and Reno/Tahoe area at Tahoe Biltmore Lodge & Casino.
- 2 night stay in Reno area with 2 nights at Atlantis Casino, Certificate for 2 tickets to each of the following: Ponderosa Mine Tour, Way It Was Museum, and Piper's Opera House. 2 night stay in Lake Tahoe Area with 2 nights accommodation at The Ridge Tahoe, MS
- Dixie II Sightseeing Cruise passes on Lake Tahoe, Tahoe Adventure Company Discover Kayak or SUP tour for two on Lake Tahoe.
- 1 night stay in Carson City/Carson Valley area with 1 night at Carson Valley Inn.
- Another 1 night stay in Las Vegas area with Terry Fator Hypnotic show, Eldorado Mine or Hoover Dam day tour from Detours of the West, Mama Wrangles and dinner at the Smokehouse BBQ, Scenic flight from Grand Canyon

Helicopters and Grand Canyon Scenic Airlines courtesy of the Papillion Group.

Visit Anaheim

Air Tahiti Nui

DL/VA

Expedia TAAF































# A) - Travel Trade Co operative programs and Trainings

**Visit USA Christchurch 11 April** - 75 Agents in attendance. 1.5 hour pre event free flow for agents to come to your table. Each supplier had 1 minute presentation followed by 2 of their own trivia questions on their product / destination















# B - Travel Trade FAMs – multiple hosted in year including.

Sell Your Way – American Airlines. 25 Sep – 30 Sep 2019 – Lake Tahoe Loop FAM

Natasha Walsh, Glenn Butcher Brittany Day – all from Flight Centre won spots to participate in this fam. Created #sellyourway2019Nevada for social media competition























### IPW – Meetings

### **IPW – Trade and Media Appointments**

- Online Republic Phil Wright
- Vanessa Richards Excite Holidays
- iTravel Writer Media Shane Boocock
- Seven Network Brett Massingham
- Flight Centre Kathy Clifford







### A – Media pitches, press releases and coverage



#### **Heavenly Lake Tahoe**

Clients looking for family friendly accommodation in Lake Tahoe are recommended to stay at Forest Suites Resort at the Heavenly Village. Lake Tahoe Visitors Authority says the resort offers oversized suites that sleep four to six adults as well as high-speed wireless internet, a hot American style breakfast buffet, mid-week nightly wine and cheese receptions, weekend child activities, movie nights and more. The property is located less than 90 metres away from Heavenly Ski Resort Gondola and only a few blocks away from Lake Tahoe. See forestsuites.com

#### Americas

#### New Nevada guide

The new Nevada Visitor's Guide has been released with an icon-based format for ease of use, a new Nevada Inspirations section and a QR code linking to a video of rock climbing in Rainbow Canyon.

Itineraries for 10 road trips, visiting oddball attractions and towns, includes highways from the Death Drive to the Loneliest Road in America.

The free, 124-page guide can be found at visitor centres, airports and hotels throughout the state.

TravelNevada.com



### **Total Media Coverage** July 1st 2018 - June 30th 2019

- Gross Impressions of 489 775 608
- \$2 340 668USD in earned media value



Diamond Peak and Heavenly are just two of the resorts around pretty Lake Tahoe, and the views from both are out of this world, writes

DOWNTOWN DIVE BARS









# A – Media pitches, press releases and coverage

#### **IPW 2019 News**

### Discover Tahoe South's Craft Beer



The art of craft beer has taken the US by storm within the last few years, and Lake Tahoe has joined the ranks.

In recent years, new breweries have been popping up all over town, displaying unique and signature taps, and Lake Tahoe Visitors Authority has put together some of its favourite spots.

First up is South Lake Brewing Co, which features a line of taps inspired by the natural beauty and essence of Lake Tahoe. Recommended beers include the Angora IPA, with hints of such as Mangoana, a mango habanero white ale, and the Nut'Hella, a chocolate hazelnut amber ale.

Lake Tahoe AleworX is also highlighted; the taproom displays a selection of brews where visitors can pour their own pints. Flavours to try include the Cali Common, a citrusy pilsner handcrafted with fresh Lake Tahoe water.

Also recommended is The Brewery at Lake Tahoe, Stateline Brewery & Restaurant and South of North Brewing Co. See tahoesouth.com

New Hotel In Wells



#### How to spot UFOs in Nevada





SHARE George Harris and Linda Looney run the Alien Research Centre in Crystal Springs, Nevada, in the US. The centre is 32 kilometres from the US military base known as Area 51, on the 157-kilometre Extra-terrestrial Highway. See alienresearchcenter.com

http://www.travallar.com.au/how.to.enot.ufoe.in.navada.htcotn

7/2019 20 best road trips in the USA: Route 66 and beyond | Photos | escape

ESCAPE

NORTH AMERICA . USA

#### US road trips you'll never forget



#### THE LONELIEST ROAD IN AMERICA (NEVADA)

<u>The Loneliest Road in America</u> is the section of US 50 that stretches across Nevada. The best way to experience it is to start in Carson City and spend three days making your way to Great Basin National Park. Along the way, swing by Frey Ranch Distillery, Sand Mountain and the Nevada Northern Railway Museum.







FROM LAS VEGAS TO RENO

















#### Nevada - the USA's secret snow destination

#### Nevada goes way beyond the bright lights, roulette tables and giant cocktails.

This US state could very well be the country's best-kept secret for skiing and snowboarding. Home to some seriously big mountains and some epic terrain, you won't find any lift lines here – just great snowfall and unforgettable views.

Choose to fly into Vegas and take a road trip to Tahoe via the best of Nevada, or fly into Reno and be in the mountains in less than an hour. From there, explore Heavenly



## The Ridge Resorts Tahoe 7 nights from \$6299\* per family

The Ridge Resorts offers up free ski shuttles to 14 different ski areas, along with incredible amenities. This deal includes 7 nights in a Two Bedroom Suite for a family of 4, a 5 day Epic pass for 2 adults and 2 kids (12 yrs & under). Valid for travel 5 January – 12 February 2020.

Book & pay by 31 August 2019.

#### Tell me more about it



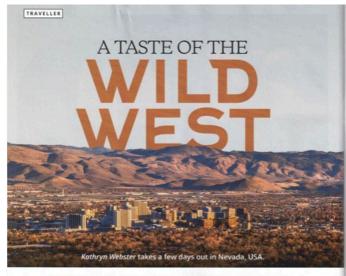
## Edgewood Suites Tahoe 7 nights from \$2819\* pp twin share

Includes 7 nights twin share in a Tahoe
King Room at the Edgewood Suites
Tahoe, a brand new hotel where classic
refinement meets casual comfort. Plus a 6
Day Epic Pass and \$50 daily breakfast
credit, per room, per day. Valid for travel 1
January – 14 February 2020. Book & pay
by 31 August 2019.

Learn more about Edgewood HERE

#### ROAD SNOW TRIPPING IN NEVADA

FROM BRIGHT LIGHTS TO BIG MOUNTAINS



he guy in the lift asked where I was from He'd heard my accent. "New Zealand? Oh, that's a dream of mine," he said. "I want to shoot one

them red stags you've got there."

I was on my way to the 32nd floor of the Silver Legacy, one of the three massive casino resorts that make up. The Row in the centre of Reno. I dropped my bags then went downstains to the casino, walking past restaurants and bars with live bands and karaoke - all interior, windowlene, a town inside a down.

Outside, Reno was almost deserted. Seemed everyone was in the casinos. I meandered past pawn shops, browsed second hand book stalls then found a sunny spot on a terrace overlooking the river for a lunch of bean soup.

Reno is full of public sculptures, murals, original

Reno is full of public sculptures, murals, original creations bought into town from the site of Burnin Man, an alternative cultural festival held in nearby Black Rock Desert earth way.

Early one morning I walked to a park full of Burning Man sculptures and fell into conversation with a super polite homeless couple, fallen on hard times, in need of money. It's an interesting, real sort of town, Reno. It has swagger.

town, Reno. It h

But I was happy to leave it behind, to see beyond. On the road for Carlson Valley the dip brown hills lay still, waiting for snow. A clear blue sky was raje ragged with supout trails. The state of Nevada is big wide country, with few trees. In the purple distance the Sierma ranged between the plains and Lake Tahoe. It's easy to imagine wagons, horses and caravans moving across the landscape, dusty combrow looking for a drink.

At Bentley we found one: a distillery based in an elegant old creamery, where they use locally grown grains and very pure water from a granite-based source to make wolks and whisky.

We stopped for a while at a fascinating little museum in Minden's former school where stories of Carlson Valley ranchers, pioneer towns and the Washo tribe were told with colour and energy.

While there, we met a wildlife photographer John Humphrey and he about close encounters with bobcats, become bears, mountain lions, snakes, codes, cagles and wild horese. He told us there are lots of hiking and cycling trails in the area and many opportunities to see wildlife.









At the Las Vegas function in the Seafarer's Building this week... Paige Myocevich, Air New Zealand; Corey Marshall and Yenniffer Diaz, both Travel Nevada: Havley Price. Air New Zealand



Chris Jones, Caesars Entertainment; Zachary Smith, Las Vegas Convention and Visitors Authority; Man



Carissa Davies, Intrepid Travel; Tracy Patching, Infinity Holidays: Katey Rayner, Intrepid Travel

#### Las Vegas: Transitioning beyond the gaming floor

A continued move towards promoting attractions beyond gaming was highlighted by Las Vegas when the city's tourism spokespeople and a number of suppliers visited New Zealand this week.

'Of course, the gaming is still important but we are now much more about culinary experiences, often led by celebrity chefs, and by new



Virender Bakshi, Sky Travel; Michael Fernandes,

entertainment options,' says Zachary Smith, international market executive of the Las Vegas Convention and Visitors Authority.

He points to the new Eataly, a 'culinary combo' at Park MGM and the new Park Theatre in the same complex able to take 5000, and attracting performers such as Bruno Mars, Lady Gaga and Cher.



Amber Woods, House of Travel Milford; Raul Maza, Elite Tatus Group, Las Vegas; Janet Tucker, World

Smith says the enthusiastic support of hoteliers and tour operators for the roadshow in Auckland, which then headed across the Tasman, showed how important the market and the trade here are to the destination.

'Australia and New Zealand combined are the number one international market without a direct flight (to Las Vegas).'



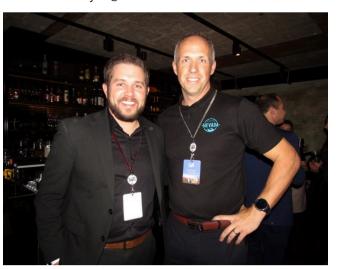
Paul Gilchrist, Iesha Sachdevaa, Melissa Kensington, all Infinity: Natasha Chand. Flight Centre Queen Street



TRAVELinc Magazine is with Corev Marshall.

3 hrs ⋅ 🐼

Las Vegas is in Auckland this week with the city's tourism office and a number of suppliers meeting face to face with the travel trade here. We caught up with these two at a retailers function in the Seafarer's Building... Zachary Smith, Las Vegas Convention and Visitors Bureau, Corey Marshall, Travel Nevada. Much more in Friday's @TRAVELincMemo Travel... See more







...













NEWS ✓ LIFESTYLE ✓ COMMUNITY ✓ KNOWLEDGE ✓ ABOUT US ✓

ATEST NEWS → EXPRESS TRAVEL GROUP TEAMS UP...





Did you know that if you link all the neon tubes in Las Vegas the line will stretch 120,000km? Or that 170,000 people work in casinos and the average visitor's daily betting budget is almost \$800?

While the numbers paint a picture of life in Las Vegas, they don't share secrets about Nevada which is a quiet achiever evolving into one of America's most fascinating states.

There's something to satisfy every travel whim – outdoor activities, charming towns, magnificent landscapes, ghost hunting, cowboy culture, pioneering history – in the destination that boasts 300 days of sunshine every year.

The best way to explore Nevada is on a self-drive adventure, with Excite Holidays producing a helpful handbook that has the good oil on five scenic routes with everything from essential experiences to hotel recommendations.

Each page focuses on three locations, from the far north to central Nevada and deep south, to explain why discovering the state should be on every curious traveller's wish list.

Here are 10 hidden gems worth seeing on a road trip that puts the bright lights of Las Vegas in the rear-view mirror.



#### 1. CARSON CITY



Image: Chris Talbot/ TravelNevad

The **Nevada state capital is a modern metropolis** that's maintained its old-world charm with the downtown boasting great restaurants, shops and museums.

#### VIRGINIA CITY



Image: TravelNevada

This settlement popped up almost overnight when gold was discovered in 1859 and while it was one of America's wealthiest locations it **now provides Insights into the old west.** 

#### 3. LAKE TAHOE



mage: Rick Gunn/ TravelNevada

A famous place for outdoor activities with skiing powder snow the favourite winter activity and swimming, fishing, mountain biking and hiking popular during the warm months.

#### I. ELY



Image: Sydney Martinez/ TravelNevada

A hamlet that started as a stage-coach stop boomed when copper was uncovered and today boasts an inventory of historic buildings and the Nevada Northern Railway Museum.

#### 5. ELK



Image: Sydney Martinez/ TravelNevada

Cowboy culture rules in this "true western town" and visitors can enjoy the great outdoors hiking the trails around the neighbouring Ruby Mountains.

#### 6. BEATTY



Image: Sydney Martinez/ TravelNevada

This spot is known as the "Gateway to Death Valley" where travellers stock up before venturing into the national park or stay local to explore ghost towns on Beatty's outskirts.

#### 7. BOULDER CITY



mage: Sydney Martinez/ TravelNevada

A community established during the Great Depression to house workers building the **Hoover Dam** where anti-gaming laws established in the 1930s continue today.

#### 8. LAUGHLIN



Image: Sydney Martinez/ TravelNevada

Occupying a plot in the **Colorado River Valley** – where Nevada, Arizona and California meet – makes Laughlin tops with those looking to survey a waterway flanked by desert.

#### 9. AUSTIN



T. IN

Located in the heart of Nevada, and a stop on US Highway 50 which is called "The Lonellest Road in America", this hamlet lets visitors step back in time to the silver-mining boom.

#### 10. TONOPAH



Image: TravelNevada

Geology buffs come to see the turquoise mine and Monte Christo's Castle rock formations, astronomers gaze at the Milky Way, and the **Tonopah Historic Mining Park** draws historians.

#### **BOOK WITH EXCITE HOLIDAYS AND WIN ...**

Now is the time to make arrangements for customers to embark on a Nevada road-trip adventure with every paid booking made with **Excite Holidays** between October 8 and November 4 in the running to win 100,000 reward points.

The three agents with the most improved Nevada sales numbers during the incentive period will win reward points and 50,000 will go to first place, 30,000 for the runner-up, and third gets 20,000.

Agents will also receive double bonus reward points for every **Nevada** night booked and paid for between October 8 and 21.

For more information, visit: https://engage.exciteholidays.com/nevada

- READ: BORN IN THE USA: Experience the music that made America with Excite Holidays
- . READ: Open your mind and get off the beaten track in Nevada

#### What's YOUR best way to explore Nevada?

Written by Sarah Nicholson, KARRYON contributor



This article is brought to you by:

Things to do in Lake Tahoe in Winter - 17 Incredible Attractions

#### 17 THINGS TO DO IN LAKE TAHOE

By Caristina Phillier - September 12, 2019 | Updated September 21st, 2019 - This post many contain affiliate links. Read our disclosure.



The most amazing things to do in Lake Tahoe.

Lake Tahoe is a gem in the Sierra Nevada mountain range straddling both states of California and Nevada. This stunning region is an outdoor haven and there are plenty of things to do in Lake Tahoe all year round.

Winter in Lake Tahoe is a white winter wonderland of fun while summer in Lake Tahoe offers activities like kayaking, swimming, hiking and mountain-biking in beautiful countryside.

The slopes have breathtaking views of Lake Tahoe's stunning alpine lake framed by snow-capped peaks.

To top it off, 300 days of sunshine and an average annual snowfall of 10.67 metres just about guarantee a fantastic time on the snow.

One of the unique things about Lake Tahoe is it is spread across two US states.

Things to do in Lake Tahoe in Winter - 17 Incredible Attractions

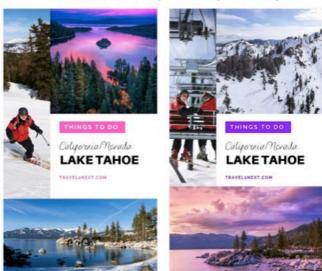
There's nothing more rewarding than plunging into a heated jacuzzi after an active day out in the snow.

The only problem is that I'm so warm and snug in the water I can't bring myself to get out.

For more things to do in California see:

- 4-Day San Francisco Itinerary
- . 15 Things to do in San Jose CA

Lake Tahoe is 780 kilometres from Los Angeles, around eight hours driving time.









Brand USA and Nine Media Campaign

Runs from 15 Sep - Dec 31 2019

Focus on Road trips. Neon to Nature

\$10K USD Investment for \$174 655 USD Media Value return







of Oregon, the extreme burning

in culture, bewildering geography and

magnitude of Hawai's volcances. This tropical periode, mode up of stamon. The beautifully rugged closs tines: islands that transfers can visit, is steeped of South on a guild boar through a canal and the Oregon Coast Songe, this rugged system from 1803. Begin with a 4WD

coustal town offers surfing, fresh scafood



#### Nevada

Beyondthe lights of Las Vegas lay adventurous road trips through the wonder

Death Valley National Park Located before sea level, cost of the Sterra Novada Mount aircs this magnificant roots is class rectorized by undulating soul dunes opper coloured rocks and ingred netent rokes, wildlife and striking

Black Carryon Water Trail activity, the Black Camyon Water Trail is on adventure paradise. Located in the Lake Mead Recreational Area, popular ofting tours beginnear the base of the Hoover Deen taking in het springs, suterfalls, towering cliff walks and perhap

Free-range Art on Highway 95 Sponning 765 kilometres, this stretch of nighteny linking Los Vegos to Reno is pecked full of quirky art sights. Check out he International Car Forest of the Last harch (an open-sir set curation), a host of - nature playground is worth exploring in Surning Man sculptures on open-air

United of Fire State Park Just 50 kilomet no north of Las Vegne. Volley of Pire 3t ste Park is an astonishing 35,000 octo aprawl of shimmering crim son son datone rocks. Swim at Roser Sterings. or simply photographing bixorre monolith brmations such as Elephant Rock, The Best ivez or Mousete Tank.

National Park and Lake Tahoe exhibits, a 55-acre garden park complete The uncrowded, high-altitude desert of Great Boots National Park is the perfect waterfall, a museum dedicated to ancient mjoy starry night skies in the Lower 48. Dinosaur National Monument National Forest to Loke Talson.

Indians lived in those conyons 800-2000 years ago and now you can explore the likes of Querry Exhibit Hall where 1500

#### Watchzoo onimals, hike trads, digitor dinoseur bones, ride trains and enjoy art at

Footsetres width dropped torresis: this

The district includes nine entertainment

Forty-five minutes south of Salt Lake City

the cultural centre features a 4,390 source setre museum containing 400 interactive

this wonderful cultural centre that's one of Explore the other wandstone diffs and Navato rock carved out by the Virgin Niver. For the ultimate road top, head south to the Mojave Desert spanning four states and home to the world's highest concentration of Josfam trees.

With cooler temperatures and landscapes at their most wincome, winter is the best time to litke 'The Beshive State'. Some of the top picks include Meso Arch in Conyonlands National Park, Delicate Arc in Archee National Park, Petrified Dun-Trad at Snow Canyon State Park and a bindscape where mountains, raging river. Weeping Rock at Zion National Park







## B – Media TV Broadcast













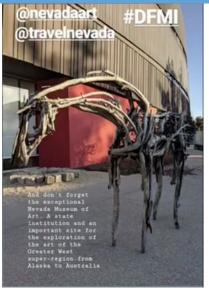




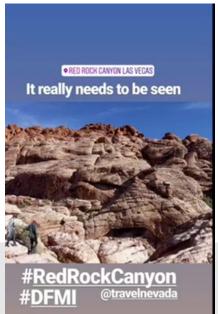
### C – Media FAMS















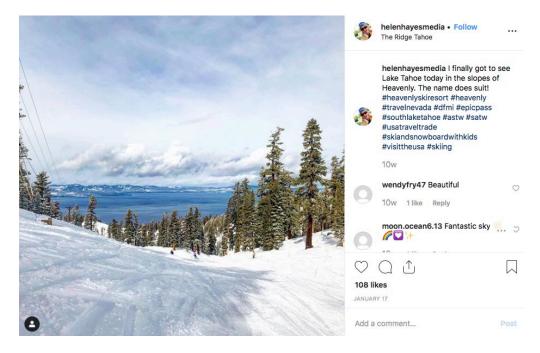
Chris Singh – AU Review Instagram posts



## C – Media FAMS

### Slopes and Spas Media Fam 14 – 18 Jan 2018 Helen Hayes







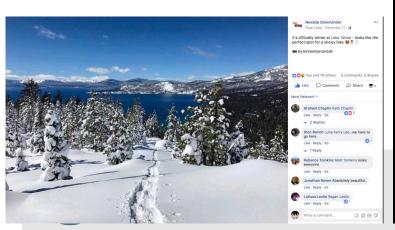


## Social Media

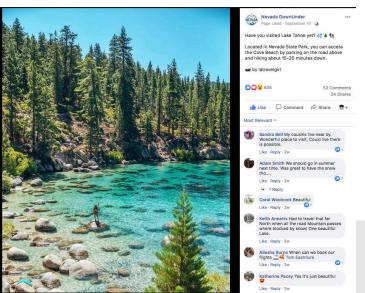
### @NevadaDownunder

- Total Posts 117
- Total Interactions 20 8743
- Total reach this quarter 288 797
- Total post impressions 441 977
- Total Fans 9160 as at 18 Oct















## Who is at GTTS 2019

House of Travel Gabrielle Brown



Traveller Matt Ragghianti



Kate Flynn Helloworld



New Zealand Herald Belinda Feek







# Thank you!





